

3Q25 Business Results

2025.11.04 Investor Relations



Disclaimer

The aim of this document is to provide practical assistance to shareholders and potential investors by reporting the recent performance and business status of LOTTE WELLFOOD and its major subsidiaries.

LOTTE WELLFOOD uses the Korean version of International Financial Reporting Standards (K-IFRS).

This document includes the prospects and judgements of LOTTE WELLFOOD, based on recent business circumstances.

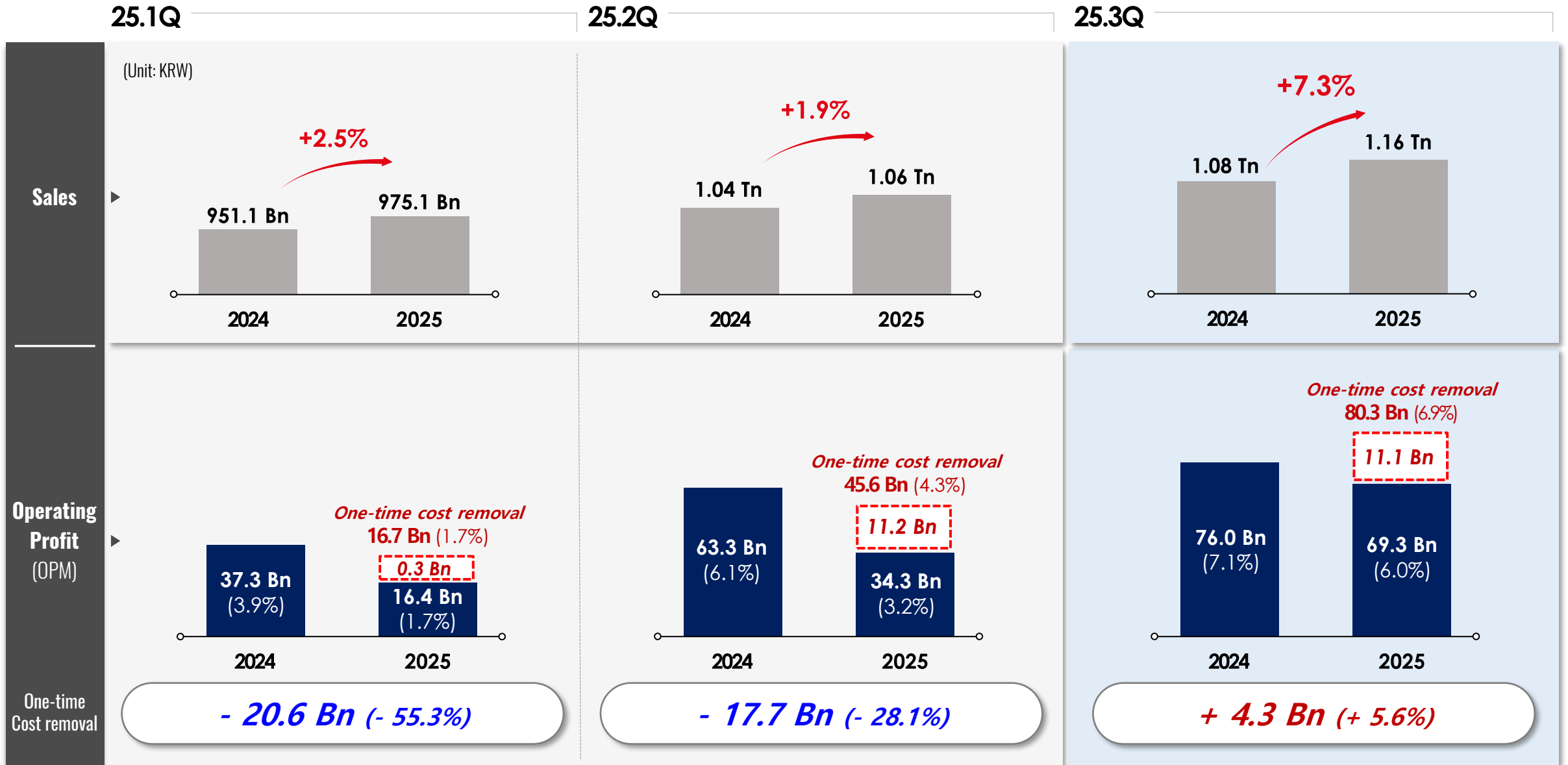
In practice, adjustments can be made due to the likes of changes in the business environment or modifications to our strategy.

Nothing in this document shall be considered evidence of legal responsibility towards investors nor as a solicitation to invest.

We kindly remind you that LOTTE WELLFOOD accepts no responsibility for the actions of any third party acting on the information provided in this document.

November, 2025
LOTTE WELLFOOD. IR

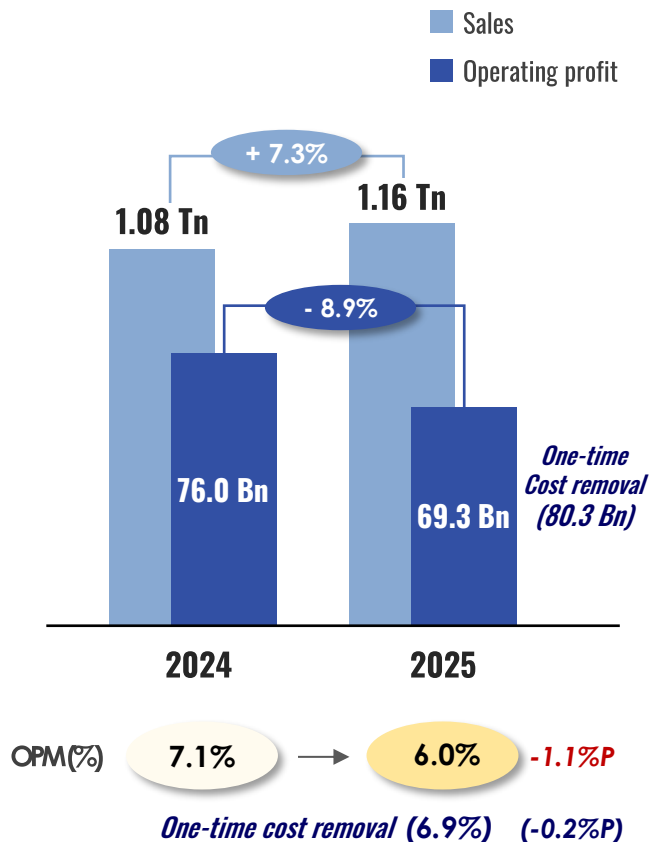
2025 Performance_ Accelerated Sales Recovery and Earnings Improvement in Q3 (Consolidated Basis)



3Q25 Performance

Consolidate Basis

Q3



(Unit: 100 million KRW)

Category	Q3			
	2024	2025	YoY	
			Amount	%(%P)
Sales	10,785	11,568	783	7.3
Domestic	8,798	9,342	544	6.2
Export	509	593	83	16.4
Global	2,080	2,335	254	12.2
Operating Profit	760	693	- 68	- 8.9
One-time cost removal	760	803	43	5.6
Domestic	654	629	- 25	- 3.8
Export	62	47	- 15	- 24.2
Global	140	97	- 43	- 30.9
Margin(%)	7.1	6.0	- 1.1	
Domestic	7.4	6.7	- 0.7	
Export	12.2	7.9	- 4.3	
Global	6.8	4.2	- 2.6	

**Sales increased by 7.3%,
operating profit decreased by 8.9%**

Domestic Business

**Sales increased by 6.2%,
operating profit decreased by 3.8%**

Recovery of sales in the Confectionery and Ice cream categories, increase in the selling price of major oils such as soybean oil sales growth fueled by increased Bakery sales
Profitability declined year-on-year due to the impact of one time cost

**Export sales increased by 16.4%,
operating profit decreased by 24.2%**

Sales growth driven by expanded sales of PEPERO and Processed meat canned ham
Profitability declined due to increased marketing expenses, logistics costs

Global Business

**Sales increased by +12.2%,
operating profit decreased by 30.9%**

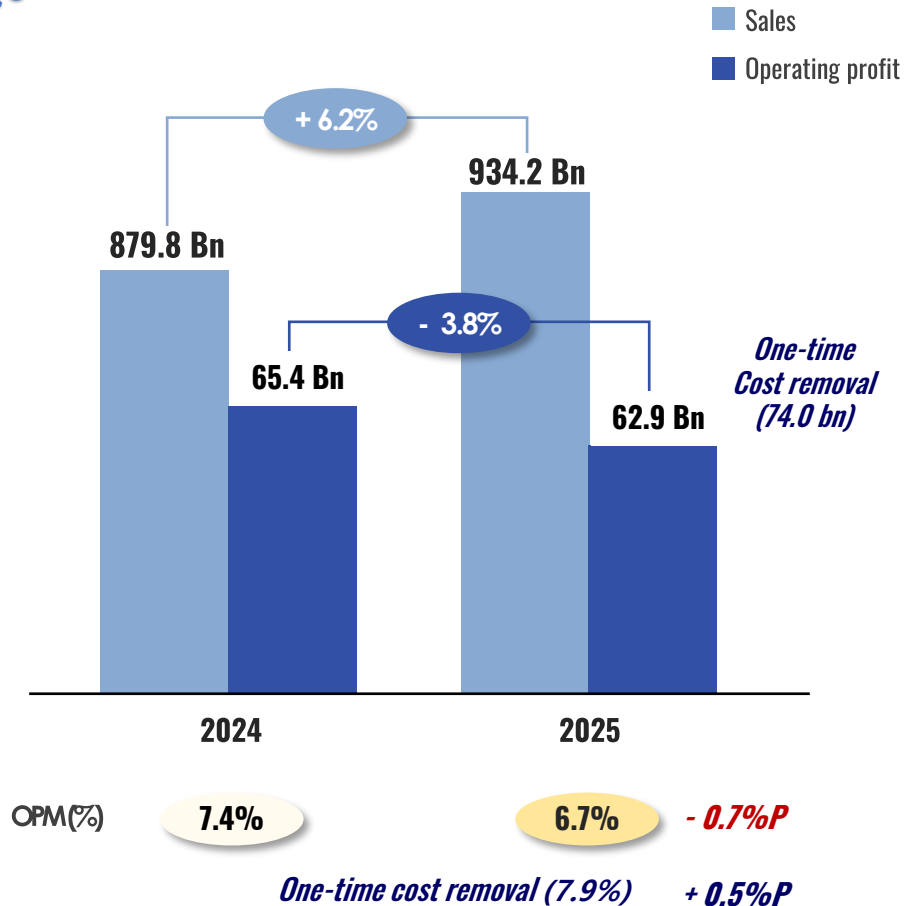
Although sales growth in India slowed, overall sales increased due to growth in Kazakhstan and KF RUS
Profitability was affected by higher raw material costs (such as cocoa and dairy products) and increased fixed costs from the new Pune factory

Note. The performance of each business segment is on a standalone basis, while the overall company totals are on a standard that reflects consolidation adjustments, etc.

Domestic Business

Business Performance

Q3



Key Details

Sales status per major business

(Unit: 100 million KRW)

Category	2024		2025		YoY		
	Amount	Composition ratio	Amount	Composition ratio	Amount	%	Composition ratio difference
Confectionery	2,731	31.0	2,837	30.4	107	3.9	- 0.7
Bakery	284	3.2	332	3.6	48	16.8	0.3
Ice cream	2,224	25.3	2,432	26.0	208	9.3	0.8
Fats & Oils	1,126	12.8	1,310	14.0	184	16.4	1.2
Food materials, etc. ¹	533	6.1	613	6.6	79	14.9	0.5
Domestic total	8,798	100.0	9,342	100.0	544	6.2	-
Export	509	5.8	593	6.3	83	16.4	0.6

Cause of Increase/Decrease in 3Q Sales

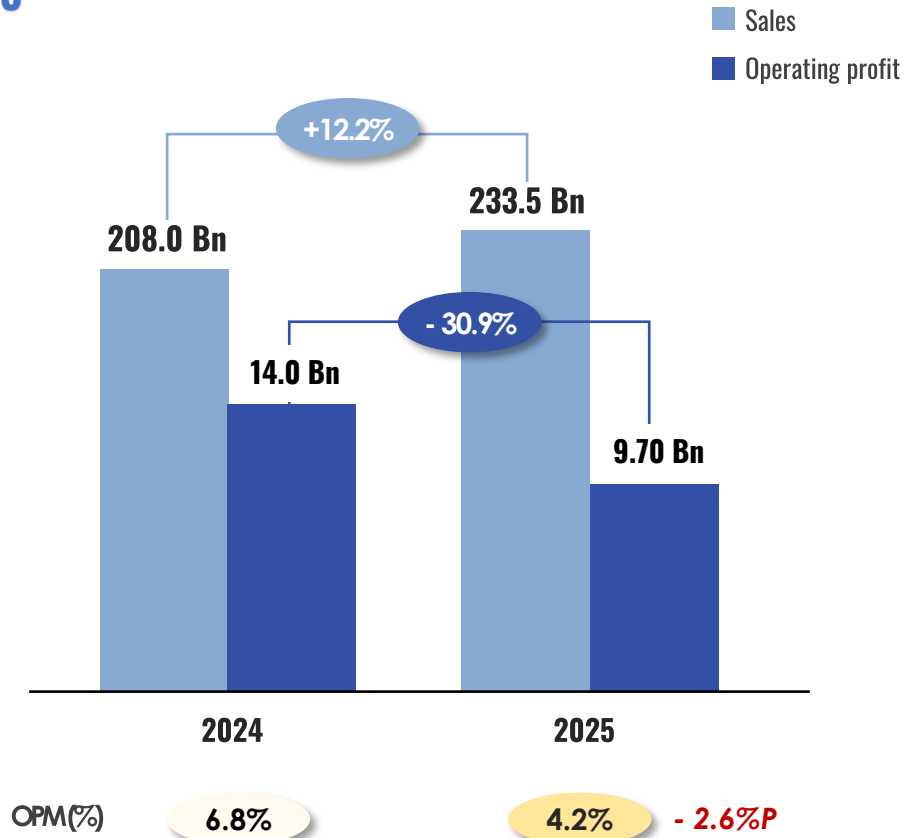
Confectionery	Responded to consumer trends with products such as Matcha, Gochang Sweet Potato, and Kancho
Bakery	Increased sales of GRS Buns, and along with growth in new collaboration products such as Giants and Teenieping.
Ice cream	Favorable weather conditions in July and the launch of new products such as Worldcone Low-Sugar contributed to sales growth
Fats & Oils	Sales price increased due to higher raw material prices and the impact of the Chuseok holiday period
Food materials, etc. ¹	Sales growth driven by strong performance from key business partners such as GRS and higher coffee prices
Export	Expansion of PEPERO sales in the Americas and other regions, and increased sales of Processed meat canned ham products in Southeast Asia

Note1. Food materials, etc.: Food materials, ingredients, coffee, catering.

Global Business

Business Performance

Q3



Key Details

Sales Status per Corporation

(Unit: 100 million KRW)

Category	Q3						
	2024		2025		YoY		
	Amount	Composition ratio	Amount	Composition ratio	Amount	%	
Ice cream	379	18.2	404	17.3	25	6.6	- 0.9
Confectionery	316	15.2	334	14.3	19	5.9	- 0.9
India Total	694	33.4	738	31.6	44	6.3	- 1.8
Kazakhstan	582	28.0	645	27.6	63	10.7	- 0.4
KF RUS	222	10.7	268	11.5	47	21.0	0.8
Belgium	246	11.8	305	13.1	59	24.1	1.3
Others ¹	336	16.1	378	16.2	42	12.6	0.1
Global Total	2,080	100.0	2,335	100.0	254	12.2	-

Cause of Increase/Decrease in 3Q Sales

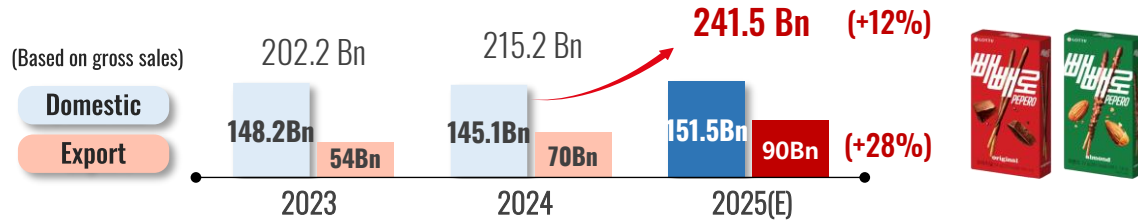
India Ice Cream	Despite unfavorable weather in July, the strong performance of new products such as Krunch (+14.4% YoY in September)
India Confectionery	Sales expansion due to continued growth of Choco Pie
Kazakhstan	Continued growth in exports and domestic sales driven by the depreciation of the Kazakhstani tenge against the Russian ruble
KF RUS	Sales growth supported by increased Choco Pie sales and FX impact
Belgium	Sales increased in major retail markets / Expansion of duty-free sales in Europe and other regions

Note1. Others: Pakistan, Myanmar, Singapore

Business Strategy - Domestic Business

Strengthening PEPERO as the No.1 brand

✓ Intensive marketing activities for PEPERO Day in both domestic and overseas markets



“Strengthened global expansion of PEPERO through PEPERO Day marketing”

(Domestic) Reinvigorating the culture of sharing and encouraging public participation

Theme: “You didn’t forget 11.11 PEPERO Day, did you?”

- Execution of TV commercials (TVCs) and expanded social media content reach
- Enhanced retail marketing utilizing brand ambassadors
- Targeted inbound overseas customers

(Global) Promoting PEPERO Day culture worldwide

Theme: “KOREA SWEET HOLIDAY”

- Conducted outdoor advertisements and promotional events in key countries
 - In North America, India, Vietnam, etc.
- SNS viral marketing targeting GenZ audiences
 - Selection of global supporters

Strengthened competitiveness in the bakery business

✓ Secured new sales opportunities through enhanced marketing, utilizing IP collaborations and other initiatives

- Launched new Hoppang product in collaboration with the drama “Typhoon Family (produced by Studio Dragon)” (Oct. 2025)
- Operated ‘Catch! Teenieping’ seal sticker products reflecting consumer needs



Premiumization

✓ Expansion of high-value-added premium product lineup

- Premium versions of existing products, such as Premium Mon Cher and Premium Ghana, adding greater value to the core lineup



✓ Strengthening Indulgence and Gift TPO strategies

- Leveraged collaborative marketing with affiliated companies such as department stores, duty-free shops and hotels
(Development of Binch gift-exclusive products and continuous creation of packaging targeting foreign consumers)

Trend leading

✓ Strengthened market penetration through brand transition driven by strong sales of the Matcha flavor

- Health-conscious ingredients and trendy flavors sustained → IN&OUT operational plan (PEPERO, Binch, Ghana, Worldcone, Tico, etc.)

✓ Attracted “Fun-sumer” (Fun + Consumer) through participatory marketing initiatives

- Planned Kancho ‘Find My Name’ season 2 promotion (1Q 2026)
- Expansion of Crunky Monaka for winter ice cream new product leading
- Christmas edition launch (Tico, Dweji Bar, Chaltteok Ice, etc.)



✓ Strengthening collaborative partnerships with small business owners

- Launching Theory of SICSA x Longevity Small Business collaboration products and related content promotion (Oct. 2025)



Business strategy _ Global

Global Strategy

Expansion of LOTTE brand introduction

- ✓ Foster PEPERO brand growth in India and introduce new ice cream products such as 'Subak Bar' and 'Jaws' (Sep. 2025)
- ✓ In Pakistan, 'Rice chips' will be launched to drive vitalization of the snack category, further expanding market coverage (Sep. 2025)
- ✓ Planned launch of new snack product (Kokal Kon) in Kazakhstan (1Q 2026)



Rice chips
<Pakistan>



Kokal kon
<Kazakhstan>

Strengthened cross-selling among regions & subsidiaries

- ✓ Expanded brand awareness of ZERO through cross-selling within the CIS region
 - Cross-selling between Russia (ZERO Choco Pie) ↔ Kazakhstan (ZERO Jelly)
 - Establish ZERO ZONE display sections and enhance brand awareness through marketing activities
- ✓ Expanding exports to neighboring countries and CIS region, including India PEPERO, and ice cream

Enhancing global export competitiveness

- ✓ Nurturing 'PEPERO' and expanding the second brand
 - Expanding brand awareness and market share within the global market
 - Utilizing regional differentiation points to cultivate a second brand
- ✓ Entered mainstream channels and major retail accounts
 - Securing market share through targeted market penetration by country and channel (US Costco, Philippine Robinson, S&R, etc.)



<Leveraging the K-Wave to maximize export synergy>



Major subsidiaries strategy

India

- ✓ Expanding product sales and coverage
 - Choco Pie sales up 13.2% year-on-year (Jan–Sep 2025) with continued efforts to strengthen the PEPERO brand.
 - Expansion of Havmor local brands and vitalization of Dweji Bar (cumulative +2.1 billion since Apr. 2025 introduction)
 - Ice cream sales growth in southern regions and nationwide sales expansion through One India
- ✓ Profitability declined due to raw material cost pressures, but improvement efforts continue, including GST system reforms and other initiatives.
 - Cocoa, dairy products, and other key raw materials burden → Cost reduction activities, cost efficiency
 - September 2025 GST system restructuring (VAT 18% → 5%) → Secured profitability by adjusting product price and weight



LOTTE Krunch

Kazakhstan

- ✓ Performance recovery driven by robust exports and price increases
 - Expanding exports to key trading partners including KF RUS
 - Sales recovery through price increase (Oct. 2025: +3.0%), continued defense against raw material cost pressures, and sustained profitability improvement.
 - Expanding core product sales and introducing ZERO cookies/sandwiches and jelly (Sep. 2025) to enhance the portfolio



ZERO Jelly

Financial Status

• Focus on mid-to long-term investment to maximize infrastructure efficiency and execute stable investment considering operating cash flow

Credit rating

Long term

AA
Stable

Short term

A¹

Category	December 2024	September 2025
Asset	4.3 trillion	4.5 trillion
Capital	2.2 trillion	2.2 trillion
Liabilities	2.1 trillion	2.2 trillion
Total borrowings	1.3 trillion	1.4 trillion
Sales	4.0 trillion	3.1 trillion
Operating profit	157 billion	120 billion
(Operating profit margin)	3.9%	3.8%
Net income	82 billion	88 billion
Net income margin	2.0%	2.8%
Annual plan EBITDA	361 billion	Previous year level

	2023	2024	Sep. 2025	2025(P) Financial management Standards
Capex	240 billion	260 billion	EBITDA Level	
Debt ratio	96.0%	95.0%	101.4%	100% Level
Interest Compensation ratio	3.7X	2.9X	3.1X	More than 3.0x
Net debt/ EBITDA	2.2X	2.8X	3.2X	Less than 4.0x

Note1. CAPEX: Separate criteria

Guidance in 2025

- Contents

- Amount of sales

- OPM

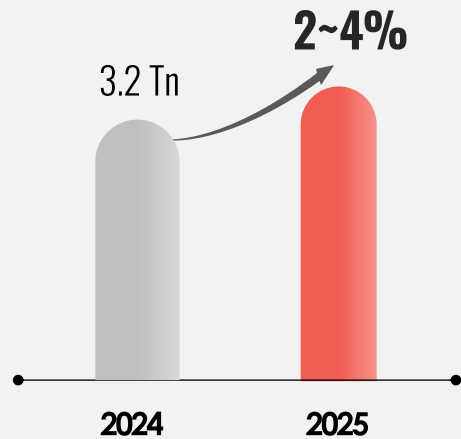
Domestic Business

Sales growth forecast of 2~4%

- Recovery of sales from main business

Low profitability due to internal and external factors

- Impact of continued cost pressure from cocoa and one time cost related to management improvement initiatives



✓ One-time cost removal
Approximately 4.0%

+

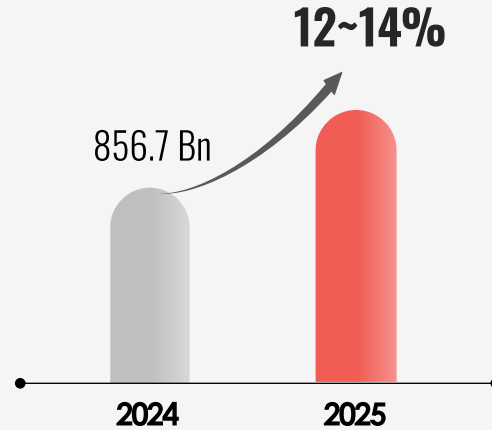
Global Business

Sales growth forecast of 12~14%

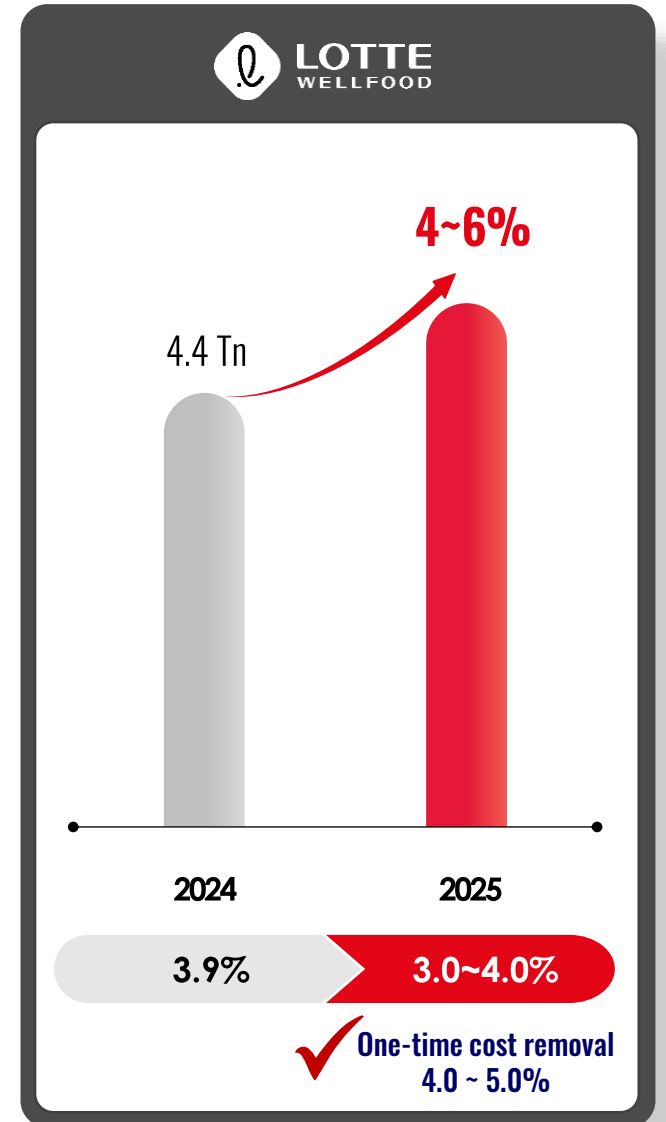
- Continued growth in key subsidiaries sales

Slowdown in profitability due to major raw material costs and fixed cost burdens

- Persistent cost pressures on raw materials such as cocoa and dairy products / Fixed cost burden arising from the commencement of operations at the new factory in Pune, India



=



✓ One-time cost removal
4.0 ~ 5.0%



Conclusion

If you have any questions about this document, please contact us and we will explain in detail under compliance regulations.
Thank you!

Lotte Wellfood. IR

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Sustainability

Actively implementing ESG activities by setting **Wellness for Earth, Society, and Company** as the company's core values to create sustainable value

Recognition of Major ESG Activities

- Achieved an 'A' rating in the 2024 ESG Assessment
Korea Institute of Corporate Governance and Sustainability (KCGS)
- Received the 'Minister of Environment Award' as an outstanding K-EV100 (Conversion to Korean-style zero-emission vehicle 100) Company
 - Converted the largest number of zero-emission vehicles in the commercial sector among the 332 companies declaring K-EV100
 - Aims to convert 100% of operational vehicles to zero-emission vehicles by 2030 (converted 820 vehicles in 2023, achieving a transition rate of 49.4%)
- Joined the global RE100 and declared the promotion of using 100% renewable energy by 2040
- Supply of Biodiesel feedstock through waste resource recycling
 - Collecting and integrating waste cooking oil from domestic sources and supply to oil refining companies and biodiesel producers.
 - Acquired and operating under ISCC EU* certification to facilitate entry into the global market.
* ISCC (International Sustainability and Carbon Certification): Certification for sustainable bioenergy and biofuels.
- Signed MOU for the Opening of Happy Home No.13 Child Center
(with Save the Children, Jeongseon County)
- Upgraded "Doctor Xylitol Bus" equipped with advanced equipment
(with Korean dental association)



December, 2024



April, 2025



May, 2025

Recent Achievements by Sector

- E**
 - Expansion of Eco-Friendly plastic packaging materials
 - Applied recycled PET (rPET) to all 750ml "Pasteur" products.
 - For six of these products, 25% of the container material has been switched to chemical recycled PET (C-rPET *)
 - Reduction of ink and organic solvent use through Eco-Friendly Flexo printing
 - Reduction in plastic usage by applying special trays without removal of FSC-certified paper
- S**
 - Award for excellence in the safety management campaign
(Ministry of Employment and Labor)
 - "Social contribution" Award – recognized as an excellent company in the Give Green environmental sharing campaign
 - Selected as an excellent work-life balance company in Korea
(Ministry of Employment and Labor)
 - 2024 grand prize in the Co-prosperity growth category
(Korea Commission for Corporate Partnership)
 - Presidential commendation for outstanding contribution to regional investment attraction (Ministry of the Interior and Safety)
- G**
 - Obtained ISO37301 (ISO certification for standard complianc management system) for the first time
 - Established a solid compliance management system with ISO37001 acquired in 2019
 - Exerted efforts, including declaring anti-corruption policies, fostering internal auditors, and building a management system

*C-rPET: Chemically recycled PET with superior quality and wide applicability for recycling purposes.

Appendix Company Overview

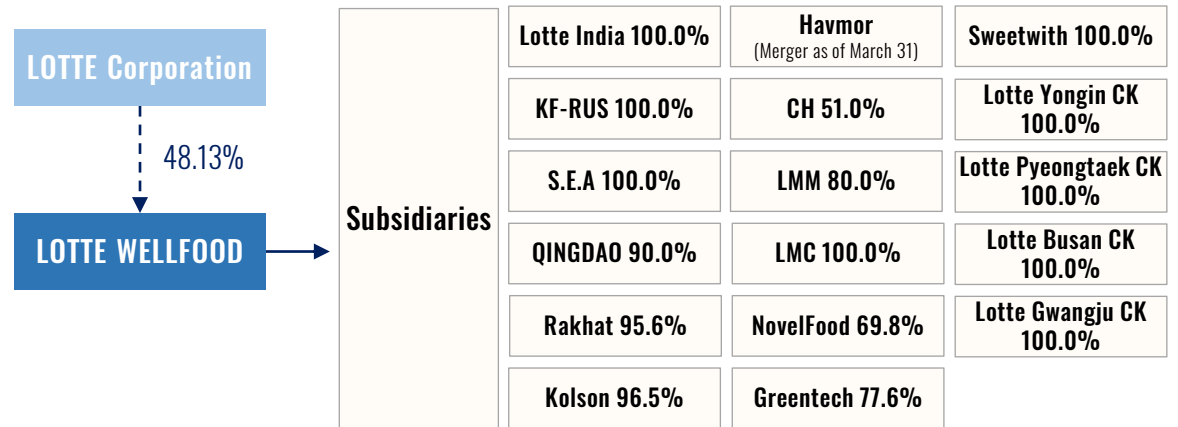
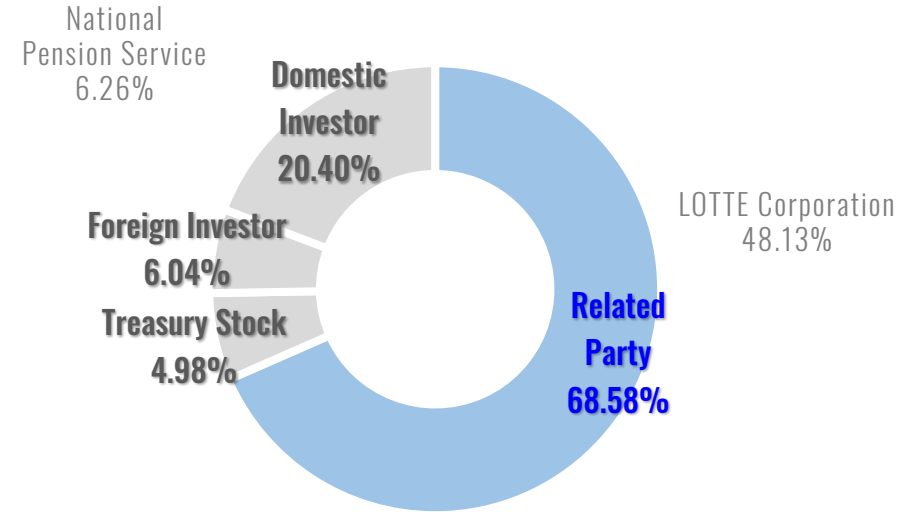
General Information

- Established : Mar 24, 1967
- Main Business : Total Food Company
- Production : Domestic 15 / Overseas 21
- Credit Ratings : AA/Stable, A1
- Homepage : <https://www.lottewellfood.com>
- Shareholders : As of September 30, 2025

Name	No. of Shares	Ownership (%)
LOTTE Corporation	4,478,208	48.13%
LOTTE Aluminum Co., Ltd.	643,381	6.91%
LOTTE Scholarship Foundation	496,144	5.33%
LOTTE Holdings Co., Ltd.	416,338	4.47%
SHIN, Dong bin	182,117	1.96%
L2 Investment Company	137,722	1.48%
Jang, Jeong an	12,964	0.14%
Shin, You mi	10,623	0.11%
Lee, Chang yeop	1,100	0.01%
Lee, Young goo	1,000	0.01%
Others	1,456	0.02%
Related Party Total	6,381,053	68.58%
Treasury stock	463,307	4.98%
Others	2,460,214	26.44%
Total	9,304,574	100.00%

※ SHIN, Yeong ja : Based on the sale of all 100,939 shares on Oct. 2

Shareholding Structure



※ To enhance shareholder value, 1.38% of treasury stock was retired as of April 29, 2025

Appendix_Dividends

	2019		2020		2021		2022	2023	2024	Remarks
	Confectionery	Foods	Confectionery	Foods	Confectionery	Foods	Wellfood	Wellfood	Wellfood	
Par Value (KRW)	500	5,000	500	5,000	500	5,000	500	500	500	
Price (KRW)	149,500	413,000	102,000	331,500	120,500	344,500	122,500	123,800	111,600	· Closing Price
Net income (100 million KRW)	381	375	410	702	349	- 10	616	705	846	· Domination shares
Cash Dividends (100 million KRW)	83	109	103	109	103	99	203	265	292	· DPS x number of shares
DPS (KRW)	1,300	12,000	1,600	12,000	1,600	10,000	2,300	3,000	3,300	
Dividend Rate	260%	240%	320%	240%	320%	200%	460%	600%	660%	· $DPS \div \text{Par Value}$
Dividend Yield	0.9%	2.9%	1.6%	3.5%	1.3%	2.8%	1.8%	2.4%	3.0%	· $DPS \div \text{Price}$
Dividend Rate	21.90%	29.10%	25.03%	15.55%	29.40%	-	33.05%	37.60%	34.48%	· $\text{Cash Dividends} \div \text{Net income}$

Dividends paid to shareholders are determined by comprehensive consideration of increasing shareholder dividends and increasing corporate value through the mid to long term investments.

Additionally, to improve shareholder returns, we aim to maintain an average dividend payout ratio of 35% level the next five years

Appendix_3Q25 Consolidated Financial Statements

Income Statement

(Unit : 100 million KRW, %)

	Q3						Jan - Sep					
	2024		2025		YoY		2024		2025		YoY	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Sales	10,785	100.0	11,568	100.0	783	7.3	30,737	100.0	31,962	100.0	1,225	4.0
Gross Profit	3,360	31.2	3,409	29.5	48	1.4	9,404	30.6	8,991	28.1	- 413	- 4.4
SG&A	2,600	24.1	2,716	23.5	116	4.5	7,637	24.8	7,791	24.4	154	2.0
Operating Profit	760	7.1	693	6.0	- 68	- 8.9	1,767	5.7	1,200	3.8	- 567	- 32.1
Ordinary Profit	618	5.7	616	5.3	- 3	- 0.4	1,494	4.9	1,180	3.7	- 314	- 21.0
Net Profit	462	4.3	499	4.3	38	8.2	1,070	3.5	884	2.8	- 186	- 17.4

Balance Sheet

(Unit : 100 million KRW, %)

	2024.12.31	2025.09.30	QoQ
Current assets	14,287	16,107	1,819
Non current assets	29,130	28,916	- 214
Total assets	43,417	45,023	1,605
Current liabilities	10,561	10,043	- 518
Non current liabilities	10,593	12,625	2,032
Borrowings (a)	13,185	14,494	1,309
Total liabilities (b)	21,153	22,667	1,514
Share capital	47.2	46.5	- 0.7
Total equity (c)	22,264	22,355	91
Debt to equity ratio (b/c)	95.0	101.4	6.4

Appendix _ 3Q25 Separate Financial Statements

Income Statement

(Unit : 100 million KRW, %)

	Q3						Jan - Sep					
	2024		2025		YoY		2024		2025		YoY	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Sales	8,798	100.0	9,342	100.0	544	6.2	24,804	100.0	25,236	100.0	431	1.7
Gross Profit	2,848	32.4	2,871	30.7	23	0.8	7,709	31.1	7,287	28.9	- 422	- 5.5
SG&A	2,194	24.9	2,242	24.0	47	2.2	6,365	25.7	6,302	25.0	- 63	- 1.0
Operating Profit	654	7.4	629	6.7	- 25	- 3.8	1,344	5.4	986	3.9	- 359	- 26.7
Ordinary Profit	563	6.4	579	6.2	16	2.8	1,133	4.6	829	3.3	- 304	- 26.8
Net Profit	430	4.9	464	5.0	34	8.0	870	3.5	667	2.6	- 203	- 23.3

Balance Sheet

(Unit : 100 million KRW, %)

	2024.12.31	2025.09.30	QoQ
Current assets	10,186	12,141	1,954
Non current assets	28,949	28,953	4
Total assets	39,136	41,094	1,958
Current liabilities	8,633	8,222	- 411
Non current liabilities	9,728	11,832	2,104
Borrowings (a)	12,460	13,889	1,429
Total liabilities (b)	18,361	20,054	1,693
Share capital	47.2	46.5	- 0.7
Total equity (c)	20,775	21,040	265
Debt to equity ratio (b/c)	88.4	95.3	6.9

Appendix_Sales Breakdown

(Unit : 100 million KRW)

	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25
Sales	9,129	10,462	11,168	10,343	9,684	10,492	10,948	9,889	9,612	10,560	10,879	9,819	9,873	10,759	11,677
Domestic	7,523	8,473	9,082	8,072	7,775	8,415	8,955	7,863	7,640	8,366	8,798	7,497	7,574	8,320	9,342
Confectionery	2,391	2,251	2,529	2,911	2,656	2,504	2,713	3,002	2,814	2,611	2,731	2,888	2,846	2,623	2,837
Ice cream	1,139	1,758	2,085	922	1,068	1,854	2,235	931	1,066	1,965	2,224	845	1,006	1,818	2,432
Bakery	280	308	332	368	302	305	297	316	305	307	284	338	312	356	332
Fats & Oils	1,248	1,598	1,344	1,285	1,178	1,142	1,100	1,294	1,104	1,152	1,126	1,139	1,137	1,237	1,310
Food Materials	602	711	728	709	702	755	664	530	518	545	533	533	534	563	613
Dairy	472	468	444	459	444	459	460	438	424	428	449	404	405	409	428
Processed Meats	684	620	790	655	682	613	707	586	643	587	642	567	640	588	678
HMR	575	647	707	679	647	698	694	695	667	684	693	694	609	631	626
Global	1,607	1,989	2,086	2,271	1,909	2,077	1,993	2,027	1,972	2,194	2,080	2,321	2,300	2,439	2,335
Kazakhstan	423	505	592	817	656	669	638	734	663	567	582	834	676	607	645
Pakistan	201	216	219	201	158	158	138	138	171	181	158	153	196	188	176
Belgium	206	133	260	310	191	89	207	269	171	144	246	316	213	159	305
India(Conf)	210	198	270	250	255	224	289	267	303	262	316	296	341	278	334
India(Ice)	311	602	356	275	351	637	390	278	343	696	379	311	461	765	404
China	42	41	39	40	8	0	0	0	0	0	0	0	0	0	0
Russia	122	190	232	262	193	187	196	201	199	213	222	215	243	271	268
Singapore	25	27	29	32	31	34	35	38	34	34	38	40	34	39	41
Myanmar	67	77	88	83	66	79	100	102	87	97	139	156	130	132	161

Note1. The combined performance of the business sector differs from the overall consolidated performance (Excluding consolidation adjustment between subsidiaries)

Appendix Average Exchange Rate

(Unit : KRW / Local currency)

Country	Jan-Mar				Jan-Jun				Jan-Sep			
	2023	2024	2025	YoY(%)	2023	2024	2025	YoY(%)	2023	2024	2025	YoY(%)
Kazakhstan (KZT)	2.80	2.95	2.85	- 3.4	2.86	3.00	2.79	- 7.0	2.87	2.95	2.72	- 7.8
Pakistan (PKR)	4.92	4.76	5.20	9.2	4.77	4.84	5.09	5.2	4.68	4.85	5.02	3.5
Belgium (EUR)	1368.51	1443.10	1529.33	6.0	1,399.88	1,459.35	1559.87	6.9	1409.37	1470.30	1580.96	7.5
India (INR)	15.51	16.00	16.78	4.9	15.75	16.21	16.59	2.3	15.79	16.22	16.33	0.7
China (CNY)	186.18	184.56	199.33	8.0	186.80	186.73	196.61	5.3	184.79	187.57	195.52	4.2
Russia (RUB)	17.43	14.64	15.58	6.4	16.83	14.87	16.47	10.8	15.86	15.02	16.73	11.4
Singapore (SGD)	956.81	991.51	1077.59	8.7	969.23	1,002.20	1077.67	7.5	970.13	1010.99	1078.25	6.7
Myanmar (MMK)	0.61	0.63	0.69	9.5	0.62	0.64	0.68	6.3	0.62	0.64	0.67	4.7

Note1. Base exchange rate : 1/1- June-to-date average exchange rate

Appendix _Current Exchange Rate

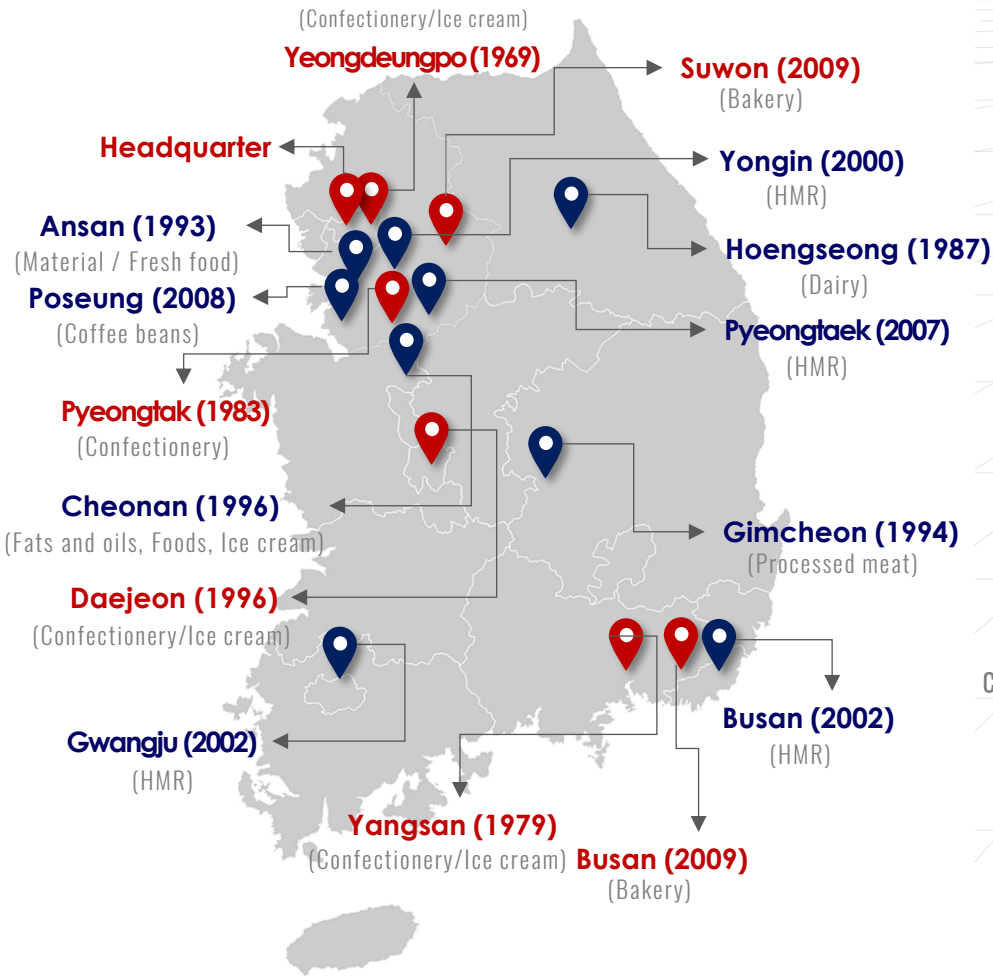
(Unit : KRW / Local currency)

Country	End of Mar.2024	End of Jun.2024	End of Sep.2024	End of Dec.2024	End of Mar.2025	QoQ(%)	End of Jun.2025	QoQ(%)	End of Sep.2025	QoQ(%)
Kazakhstan (KZT)	3.00	2.98	2.74	2.80	2.91	3.9	2.61	- 10.3	2.56	- 1.9
Pakistan (PKR)	4.84	4.99	4.75	5.28	5.23	- 0.9	4.78	- 8.6	4.95	3.6
Belgium (EUR)	1,452.93	1,487.07	1,474.06	1528.73	1587.85	3.9	1591.80	0.2	1644.50	3.3
India (INR)	16.15	16.65	15.76	17.19	17.14	- 0.3	15.87	- 7.4	15.81	- 0.4
China (CNY)	185.75	190.43	188.74	201.27	201.68	0.2	189.16	- 6.2	196.82	4.0
Russia (RUB)	14.55	16.34	13.99	13.30	17.26	29.8	17.28	0.1	16.88	- 2.3
Singapore (SGD)	997.67	1,022.75	1,030.37	1081.08	1092.32	1.0	1063.34	- 2.7	1087.10	2.2
Myanmar (MMK)	0.64	0.66	0.63	0.70	0.70	0.0	0.65	- 7.1	0.67	3.1

Appendix Locations

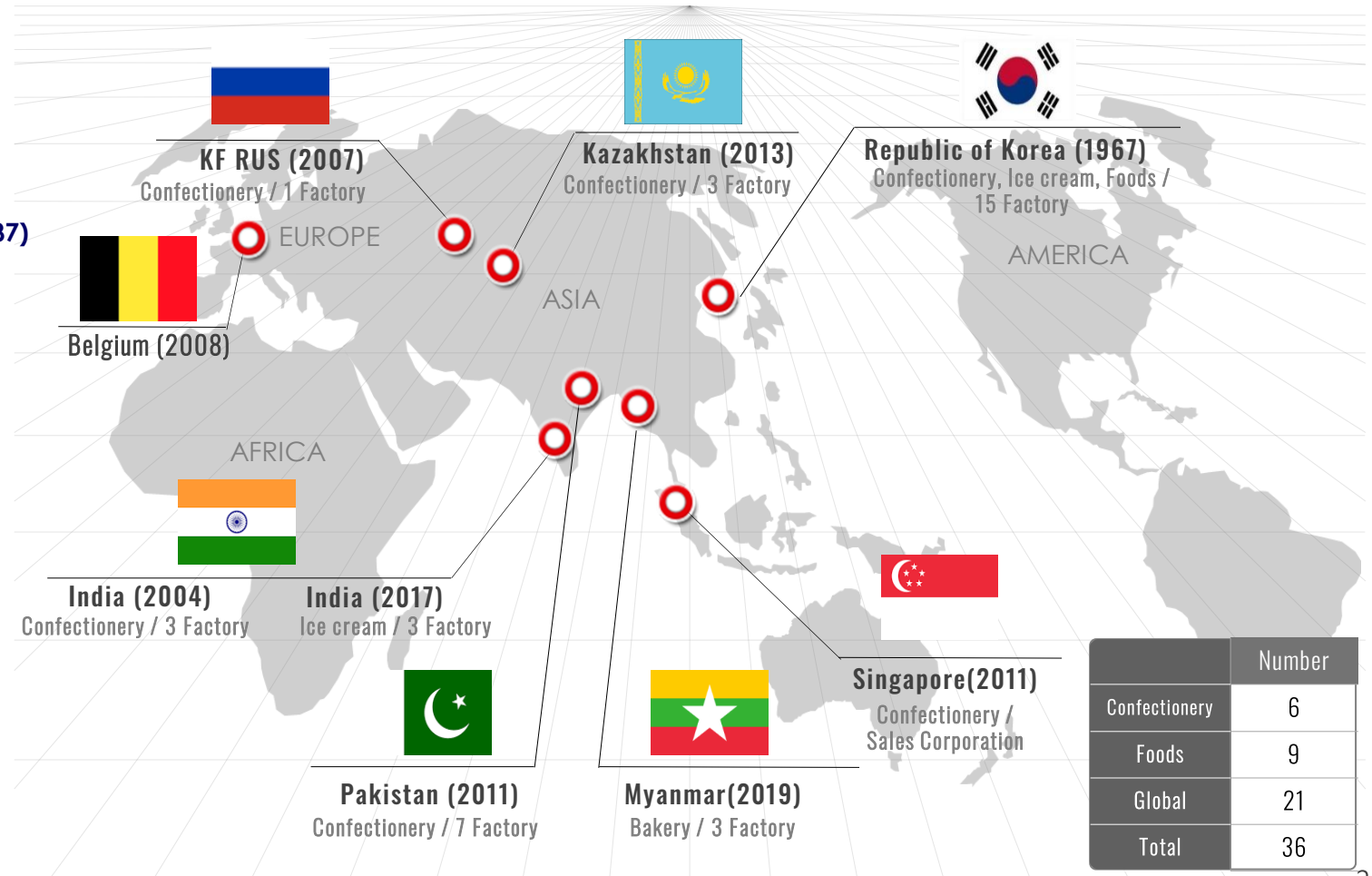
Domestic (Number of Employees : 7,843)

Headquarter : 10, Yangpyeong-ro 21-gil, Yeongdeungpo-gu, Seoul
 Factory : Confectionery 6 (Yeongdeungpo, Daejeon, Yangsan, etc.)
 Foods 9 (Cheonan, Hoengseong, etc.)



Overseas (Number of Employees : 8,225)

Overseas : 7 Nations (Kazakhstan, Pakistan, Belgium, India, Russia, Myanmar, Singapore)
 Factory : 21 (Kazakhstan 3, Pakistan 7, Belgium 1, India(Conf) 3, India(Ice) 3, Russia 1, Myanmar 3)



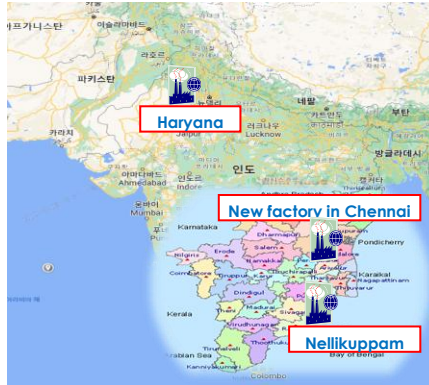
	Number
Confectionery	6
Foods	9
Global	21
Total	36

Appendix _Status of Major Overseas Subsidiaries

Market Status

Key Points

LOTTE INDIA (Confectionery) First Overseas Confectionery Subsidiary



Acquisition date: May '04

Establishment Type : M&A

Ownership: 100%

Number of Employees: 681

Number of factories: 3

- ✓ Future economy power recording the world's 1st largest population of 1.4 Bn and 5th highest GDP (\$3.4 tn)
- ✓ Joined the global top 5 economies, improved productivity and consumption power
- ✓ Expected to record around 10% CAGR sustained by continuously growing domestic market
- ✓ Expand the market position of the LOTTE brand and strengthen the competitiveness of the core channel (TT)

- Acquired Parry's Confectionery ('04)
- Operated mainly in Chennai (South) and Haryana (North)
- Selling existing candy products and Choco Pie and Spout (chewing gum) nationwide
- Ranked No. 1 in Choco Pie Market Share, Introduced 3rd Choco Pie line (Oct. '23)
- Consolidated market leading position and sustained growth expansion

HAVMOR (Frozen Confectionery) First Overseas Frozen Confectionery Subsidiary



Acquisition date: Dec. '17

Establishment Type : M&A

Ownership: 100%

Number of Employees: 1,023

Number of factories: 3

- ✓ Forecast to rise as the world's 3rd largest economy by 2027
- ✓ Category-wide growth derived from population growth and income improvement
- ✓ Rising consumption trend with less seasonal influence, stronger purchasing power
- ✓ High potential for the expansion of the ice cream market
→ Nationwide expansion in the mid-to-long-term

- Acquisition of Havmor ('17)
- A major production area for raw dairy products adjacent to the consumption area
- Selling ice cream products across the country mainly in Western Gujarat
- Plan to boost productivity and sales through the construction of a new factory in Pune (June. '24)

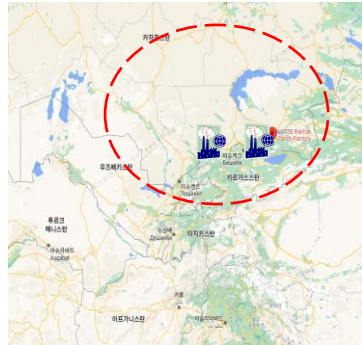
Appendix _Status of Major Overseas Subsidiaries

Market Status

Key Points

LOTTE RAKHAT JSC

Overseas subsidiary recording highest sales



Acquisition date: Nov. '13
Establishment Type : M&A
Ownership: 95.6%
Number of Employees: 3,387
Number of factories: 3

- ✓ An economy with a population of about 20M people and a GDP of about \$220.6 bn.
- ✓ Growing backed by the development of natural resources, enlarging consumer market
- ✓ Attracting a large number of companies by actively unfolding investment inducement policies due to the Russia and Ukraine dispute → High potential domestic market expansion and market growth

- Acquired Rakhat, No . 1 chocolate company in sales ('13)
- Selling chocolates, biscuits, and candies in the southeast of Kazak
- Expand exports and e-commerce targeting CIS countries such as Russia beyond the domestic market
- Endeavor to expand mid- to long-term MT market (Domestic / Russia)

KF RUS

The first subsidiary entered into the CIS region



Established: Mar. '07
Establishment Type : Newly established
Ownership: 100%
Number of Employees: 254
Number of factories: 1

- ✓ A country recording the world's 9th largest population (140M), and 8th largest GDP (\$2.24 Tn).
- ✓ Hight market potential in the CIS region (Kazakhstan / Russia)
- ✓ Favorable response to K-Food products (sweets, drinks, ramen, etc.)
- ✓ Choco Pie Market Position Securing growth engines through self-flux and productivity improvement

- Established sales corporation ('07), established production corporation ('08) → Integrated corporation ('12)
- Crunchy candy, Choco Pie, etc.
- Expanded CAPA with the addition of 3rd Choco Pie's production line (Nov.'21)
- Growing fueled by continuous sales expansion, stabilizing raw material prices, and improving product productivity

GUYLIAN

The first overseas subsidiary in Western Europe



Acquisition date : Jul. '08
Establishment Type : M&A
Ownership: 51.0%
Number of Employees: 180
Number of factories: 1

- ✓ A country with a population of 11.69 M and a GDP of \$578.6 Bn, located in the heart of Europe.
- ✓ Sales targeting duty-free channels around the world with Europe as the focal point
- ✓ Unique brand value facilitates category expansion and access to potential markets

- Operating a sales subsidiary in Europe (UK, Germany) other than Belgian HQ
- Brand : mainly chocolate products such as Seashell, Seahorse, etc.
- Expand channels through premium brand differentiation and brand realignment
- Secure profitability by discontinuing low-profit PB products and improving sales by channel

Appendix _Status of Major Overseas Subsidiaries

Market
Status
Key
Points

Kolson Pakistan Food Subsidiary

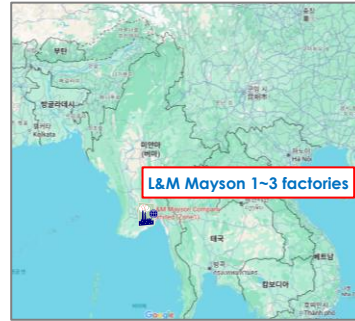


Acquisition date: Nov. '11
Establishment Type: M&A
Ownership: 96.5%
Number of Employees: 1,385
Number of factories: 7

- ✓ Fifth-largest population globally (approx. 240M), GDP of around \$400.1 bn.
- ✓ Export opportunities to countries in the Middle East and Central Asia with labor shortages
- ✓ High consumption growth potential driven by a young population with a median age in the 20s

- Acquisition of local subsidiary Kolson ('11)
- Product operations, including pasta, noodles, and snacks, etc.
- Completion of new Choco Pie factory in Lahore (April 2018)

L&M Mayson Myanmar Bakery Subsidiary



Acquisition date: Jan. '19
Establishment Type: M&A
Ownership: 80.0%
Number of Employees : 1,292
Number of factories : 3

- ✓ An economy with a population of about 54M people and a GDP of about \$71.5 bn.
- ✓ Untapped growth potential from urbanization with a median age in the early 20s
- ✓ Emergence as a low-cost manufacturing base within ASEAN upon the end of military rule

- Acquisition of MMI ('19)
- Production and sales of mass-produced bread and various bakery products
- Achieved CAGR of 18.4% in sales from 2020 to 2024 (KRW 36.4B → 48.0B)
 → Capable of stable food production and supply even under military control

LOTTE Confectionery (S.E.A) Sales Subsidiary



Acquisition date : May. '11
Establishment Type: M&A
Ownership: 100%
Number of Employees: 23
Number of factories: -

- ✓ An economy with a population of about 5.6M people and a GDP of about \$383.0 bn.
- ✓ Potential to utilize as an export base, serving as a global logistics hub
- ✓ Growth acceleration anticipated due to the influence of the Korean Wave and the popularity of K-Food









































- Established sales corporation ('11)
- Imports and sells domestic products such as PEPERO and Choco Pie
- Export and Market Expansion in Southeast Asia (Singapore, Indonesia, Malaysia, Brunei, etc.)

Appendix _Overview of Main Products

	Line-up	Brand / Product				Note
Confectionery	Gum, Candy					
	Chocolate, Biscuit					
	Pie, Snack					
Ice Cream	Bar, Pencil					
	Cone, Cup					
	Home					
Bakery	Mass produced, Bread, Pastry, etc					

	Line-up	Brand / Product				Note
Fats&Oils	Processed oil, Shortening, Margarine, Butter, etc					
Food Materials	Roasted coffee, RTD(Ready to drink), Set, etc					
	Additives, Chocolate, Processed food materials					
	Seasoning food, Agricultural products, Food ingredients, etc					
Dairy	Milk, Dairy products, Baby food, etc					
Processed Meats	Ham, Sausage, Fish and meat, Set, etc					
HMR	Frozen food, Dumpling					

Appendix _Overview of Main Products

		Line-up	Brand / Product				Note
	Kazakhstan (Rakhat)	Choco, Biscuit, Candy	 Kazakhstanski	 Tomyris	 Yablachiko	 ZERO jelly	
	Pakistan (Kolson)	Snack, Pasta, Biscuit, Gum	 Slanty	 Pasta	 Choco Pie	 Rice chips	
	Belgium (Guylian)	Chocolate (Guylian brand, Private brand)	 Guylian Seashell	 Master's Selection	 Opus	 Guylian Bar	
	India Conf.	Pie, Candy, Gum	 Choco Pie	 Pepero	 Coffee Bite	 Fruto Pie	
	India Ice.	Ice Cream (Bulk, Bar, Cone, Cup, etc.)	 Vanilla	 Zulubar	 World Corn	 Lotte Krunch	
	Russia (KF-RUS)	Pie, Candy, Pepero	 Choco Pie	 Cacao Pie	 Banana Pie	 Strawberry Pie	
	Myanmar (L&MM)	Bakery (Mass-produced bread, Artisan bread)	 Sponge Cake	 Cup Cake	 Pound Cake	 Square Bread	
	Singapore (S.E.A)	Sales Corporation (Import and sales of domestic product)	 Pepero	 Choco Pie	 Custard	 Chic-choc	